



Business Supplies

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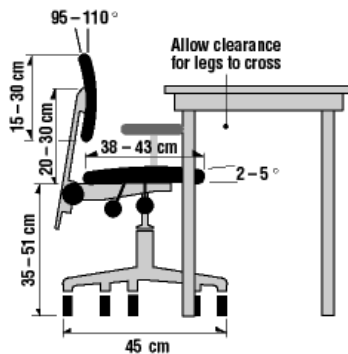
MAY
2010

'Furniture and Chair' Issue

WHICH CHAIR?

The chair you use is an important factor which affects your posture; no one posture should be maintained for long periods of time. It is essential, especially for those with problems, such as low back pain, to vary their posture as much as possible throughout the day. Your chair is probably the single most important component of your working environment.

You will spend as long stuck to your seat as you



spend in bed so it is worth investing some attention in the choice and care of both. In the 1970's, ergonomics became an important design consideration. Today, office chairs often have adjustable seats, armrests, backs, back supports, and heights to prevent repetitive stress injury and back pain associated with sitting for long periods. Ergonomic chairs fit an individual's needs and provide support where the individual needs it.

Look at YOUR chair now and make sure it is REALLY the one you want and deserve!

FURNOLLOGY?

Our main wholesaler has just completed a 'Furnology Roadshow', the UK's largest touring show in the office products market. They visited ten locations across the UK, providing



salespeople with the opportunity to experience their whole furniture range and services, and to check out the great new products for 2010.

Experts were on hand to equip sales teams with the relevant knowledge to help them become more effective advisers to their customers.

I can tell you that **ALL** the sales staff at TLC attended, and the experience has provided them all with the tools to do a better job advising YOU on the best items to buy, and still at the best possible prices.

Ring in now to talk to any one of our fully trained staff.

ANTIQUÉ SHOPS?

An antique furniture dealer was dismayed when a shop opened next door to the left of his shop with a sign that read "*Best Deals on Antiques*". He was even more horrified when another competitor opened up another antique shop to his immediate right. This one erected a sign that read "*Best Quality Antiques at the*

lowest prices". He was really panicked until he came up



with a brilliant idea. He put up a big sign over his own shop that read "*Main Entrance*"!

FURNITURE CATALOGUE

As well as finding your furniture requirements in our **main** catalogue from pages 809 to 958, we have a 16 page supplement called "Furniture Deal" which gives page after page of good



deals ranging from chairs, filing cabinets, shelving and desks to Cupboards, bookcases, safes and pedestals. Give us a call if you are interested in this promotional stock (which is, of course, always subject to availability).

AND FINALLY...

Resolving to surprise her husband, an executive's wife stopped by his office. She found him with his secretary sitting in his lap. Without hesitating, he started dictating—"...and in conclusion, gentlemen, shortage or no shortage, I cannot continue to operate this office with **just one chair.**"

tlc for your office